

**INSIDE THIS ISSUE:**

Welcome & Congrats	2
New Customer & Partners	3
Promotions	4
Employee Anniversaries/ 35th Anniversary	5
Just One Life	6
Education/Briscoe Plaza	7
Hot Topics/ History of Dalmatian	8
News/Social Media	9
Trade Shows/ Events	10
Awards	11
Techs in Field	12-13
Technical Update	14-15
Briscoe Scholar	16
Greybeards	17
PRMG	18
Events	19
Flight Challenge	20
Announcements	21
Halloween/ Veteran's Day	22-23
Thanksgiving/ December celebrations	24-25



## ...and let us give Thanks

It was cold and rainy on the day before Thanksgiving in November, 1978.

I had just traded in my Wall Street banking job, which included hot meals in the corporate dining room, to start a new career installing burglar alarms. That day started with an apartment alarm installation in Brooklyn, and ended in the back of an old red telephone truck, eating a meatball hero with my partner and boyhood friend, Joe Del Pizzo. Joe had previously worked as a chief technician at DGA. Our 1978 sales totaled a whopping \$5,600.00.

A lot of things have changed since then...

Briscoe is almost 50 employees strong now, sales are in the millions, several acquisitions are pending, and over 100 people celebrated our 35th anniversary with a boat cruise around Manhattan.

This has all been accomplished through the great teamwork of our co-workers and their dedication to our customers who provide our paychecks, our benefits and an acknowledgement of a job well done.

I humbly thank all of you for helping to make Briscoe what it is today. I am committed to making your experience at Briscoe a rewarding one for you, and as a result, for your families. I know that if my grandfather, Bert Briscoe, were alive today, he would be as proud as I and my family are, of what you accomplish every day in his name.

In thankful celebration of 35 great years, I am proud to announce that we will be distributing our second bonus this year... a Holiday Bonus. This will be from a pool of funds allocated to Dave, Maggie and Chief Lex, for the field. Those who have been here less than one year will receive a prorated share.

Wishing you and your families a Happy and Healthy holiday season!

Regards,  
 Bob Williams



# Welcome to Briscoe!



**Claudine Caruso**



**Marketing**

**Jeff Kempf**



**Technician**

**Dawn Purpi**



**Accounting**

**Arturo Plaza**



**Technician**

**Nigel Rose**



**Maintenance**

**Lodi Corpus**



**Technician**



## Recent Certifications

**Congratulations to ...**

**James Santiago and Azel Hamilton on receiving the S-96 certification;**

**Joseph Fostano, Steve Vargas, Michael Petrone and Bill Conroy on passing the S-98 exam;**

**Fernando Gonzalaz on passing the W-26 (extinguisher) exam;**

**Oscar Romero on passing his S-98 exam & EST-3 training.**





**Briscoe Offers a Warm Welcome to Our New Customers & New Sites!**



**QSAC**  
**FOODTOWN**  
**AHRC (6 new sites)**  
**THE CENTER FOR FAMILY SUPPORT (3 new sites)**  
**EVELYN DOUGLIN CENTER**  
**SISTERS OF SAINT JOSEPH**  
**EPISCOPAL SOCIAL SERVICES NY**  
**SAINT VINCENT'S SERVICES**

**NYIT (14 sites)**  
**HEARTSHARE (2 new sites)**  
**QPRC (2 new sites)**  
**SOULCYCLE WATER MILL LLC**  
**SERVICES FOR THE UNDER-SERVED**  
**350 EAST 55<sup>TH</sup> STREET LLC**  
**THE WAY BACK (9 sites)**  
**SINERGIA (4 new sites)**  
**CCNS**

**Briscoe Announces Strategic Partnership!**



Briscoe Protective Systems Inc., a premier supplier of fire alarm, security, video and access control products, announces a strategic partnership with Digital Monitoring Products (DMP).



Founded in 1975, DMP has grown to become a recognized leader in network solutions for fast, cost-effective, centralized security monitoring in applications of all sizes.

This new partnership allows Briscoe to offer customers world-class, reliable security products. The new line will include dual function keypads that provide codeless alarming and access control, intrusion panels and touch screen keypads.



From left, Briscoe Vice President of Operations, Dave Miranda & Chief of Technical Services, J.R. McCotter proudly display Briscoe's Partnership with DMP.

# Promotions



Assistant Vice President  
Accounting and  
Compliance



Margaret Eckel has been with Briscoe since 2010 and was recently promoted to Assistant Vice President of Accounting and Compliance, where she is responsible for a growing number of Briscoe employees.

“Maggie has proven herself to be a valued and dedicated employee,” said Bob Williams, president of Briscoe. “We are proud of the work she has done since joining the company and wish her the best of luck in her new position.”



Assistant Service  
Supervisor

Marisa Erickson has served as Briscoe’s Service Coordinator for six years and during that time, she has been instrumental in increasing efficiency within the service department and facilitating positive relationships with clients and technicians.

"I am confident in Marisa continuing to play a key role in the growth of the Service Department," said David Miranda, Briscoe’s Vice President of Operations. "She will bring Briscoe’s customer service to an even higher level."



# Co-Worker Anniversaries

**Congratulations on a combined 55 years of service at Briscoe Protective Systems Inc.!**

**Troy Fabunan, 20 years**

**Dave Miranda, 10 years**

**Bill Conroy, 5 years**



**Alex Isakov, 15 years**

**J.R. McCotter, 5 years**



On October 5, 2013, Bob Williams, with members of his family, select customers, vendors, and Briscoe co-workers, boarded the Skyline Princess to cruise around Manhattan in celebration of Briscoe's 35th anniversary.

A special slideshow of memories from the evening will be available soon...stay tuned!





**Centereach Fire Department Launches Unique Initiative to Protect Local Families from Carbon Monoxide and Fire Danger**

*Briscoe Protective Systems Inc. Teams Up with Fire Department to Provide Devices to Suffolk County Residents*

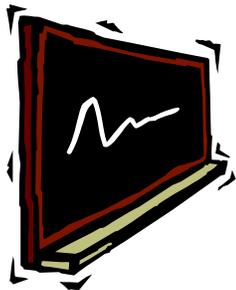
Just One Life, a community service initiative designed to protect residents from carbon monoxide (CO) and fire danger, was recently launched with an inaugural event at Centereach Fire Department. The Board of Fire Commissioners, along with the Chiefs of the Centereach Fire Department, were joined by representatives of Briscoe Protective Systems Inc., a premier supplier of fire alarm, security, video and access control products, on October 29<sup>th</sup> to welcome local families as the first beneficiaries of the Just One Life program. During the event, each family was given a smoke/CO detector.



Pictured above, Centereach fire officials and board members join Briscoe staff to greet members of the community that were chosen to receive life safety devices.

Pictured to the left & right, Briscoe representative Nick Puleo meets with families to install life safety devices in their homes.





**Briscoe's Denise & Nick Recently Held an S-95 class for our customers at The Mission Bowery in NYC.**



# Did You Know?

By Jennifer Sabatino

## The Lee Family Burial Plot

Thanks to Barbara Russell, historian for the Town of Brookhaven, we now know that the plot located behind Briscoe Plaza in Centereach, NY is known as the Lee cemetery. There are ten known burials there, the oldest being Benjamin Lee, who was born in Haverstraw, NY. He died on March 28, 1814 at 16 years of age, from an accidental drowning.

According to Lee family genealogy, the plot is on a parcel of former farm land that belonged to George Lee and Elizabeth Bennett Lee, prominent members of the Setauket Presbyterian Church.

The original grave markers were in very poor condition, so in 1993, a local Boy Scout from Troop #172 completed his Eagle project by placing the present marker and making the names more visible.





By Bob Williams

**A few tips to use to keep your real bosses satisfied:**

Keep in touch by sending a company newsletter, making a phone call, sending a personal thank you note or even a birthday card.

When customers are late with payment, don't make the billing process confrontational. Remember that you have competition.

Customer relations start with **ME**. My co-workers and I treat our customers like we would like to be treated. The example I provide sets the tone for my co-workers.

## Who is the Real Boss of Your Company?

### Your **CUSTOMERS!**

I often put a statement in co-workers paychecks that reminds them, "All paychecks and benefits are provided by our customers. Thank them every chance you get!"

Give customers a month's credit on their contract anniversary, especially if they are in the renewal phase.

Offer a credit for referring a potential customer, whether or not you win the job.

Identify an area of the bill to send a monthly message. Fill it with an inspirational quote, thank them for their business or let them know that, "**Our company is where it is today because of customers like you!**"

Offer an incentive that creates customer interaction – provide a prize or gift certificate to the first customer that correctly answers a question on their bill, for example, "Where did Halloween originate?"

Take responsibility and apologize to the customer for being late or missing an appointment and offer them a partial credit.

Become an "Undercover Boss" with your customer. Go incognito on a call with a tech or salesperson. Ask the customer questions to gauge their needs, wants and satisfaction level. Bring the feedback to your staff and make it a learning experience for all.

**I hope my tips are helpful and that you are already doing most of these things for your bosses. If not, they may soon be saying, "You're fired!"**

## History of the Dalmatian

By Heather Schmalz

Dalmatians are best known as mascots at local firehouses, but how much do you know about how they became associated with firefighters and fire departments?

Dalmatians became associated with firehouses when fire departments relied on horse-drawn fire apparatus and this breed of dog was known to have a calming effect on horses. When firefighters responded to a call, the Dalmatian would run alongside the horses for protection. When they arrived at the scene, the dogs would also stand guard to make sure nothing was stolen from the apparatus.

Over the years, the Dalmatian has become the epitome of loyalty to firefighters and the symbol of today's fire service. Even as the horse-drawn fire engines gave way to more modernized, engine-operated fire trucks, the Dalmatian can still be seen at many of the big-city firehouses. Today, Dalmatians are still found in many firehouses in England, Canada and the United States.



Briscoe's Dalmatian mascot, Bella, strikes a pose in a fire hat.



**Extra, Extra!  
Read All About It....**

As Briscoe's representative member of the Kings Park Chamber of Commerce, Ed Lafferty attended the chamber's end-of-summer BBQ and appeared in a recent issue of The Smithtown News.

**The @BriscoeProSys twitter page has been active this Fall. Check out some recent tweets & new followers...**





Briscoe's Heather Schmalz with mascot, Bella, attended her first trade show—NYARM in New York City.



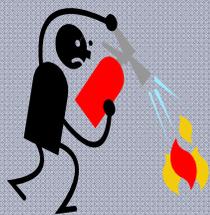
Briscoe's Denise Rueda and Heather with Robert Lappetito, DiRusso Electrical Contracting the gift basket raffle winner from NYARM.



Briscoe's Ed Lafferty & Jim Carroll during the Build EXPO at Javits In October



Briscoe's Bill Conroy at Fire Safety Directors Association



## TRADE SHOWS & EVENTS



Briscoe co-workers are entitled to a 17% discount from Verizon Wireless! Follow the link below, to start saving!

<http://www.verizonwireless.com/b2c/employee/emaildomainauthentication.jsp>



# Congratulations!



Maggie Eckel, Briscoe Protective Systems' newly promoted Assistant Vice President of Accounting and Compliance, was recently named among 50 of Long Island's most influential women in business by *Long Island Business News*.



J.R. McCotter, chief of Technical Services at Briscoe, was recognized recently for his service on the Board of Directors for the Long Island Alarm Association and for his contributions to the association's Fire Marshal Liaison Committee.



**GREAT WORK!**



# Briscoe Technicians



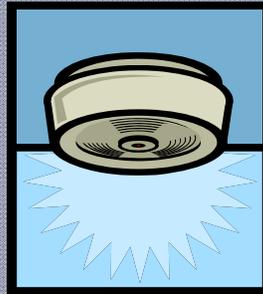
## In the Field



Above, Briscoe's Michael Petrone finishes installing a camera system

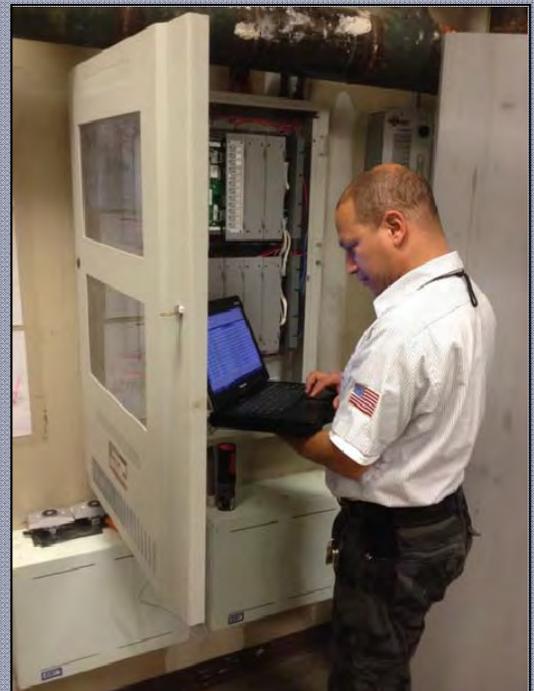


Above, field wiring of CCTV power supply is neat and orderly



Below, Briscoe tech Jeff Kempf tests a smoke detector

Below, Briscoe tech Oscar Romero works on system programming





Above, Briscoe tech James Santiago is trouble-shooting an issue on a panel

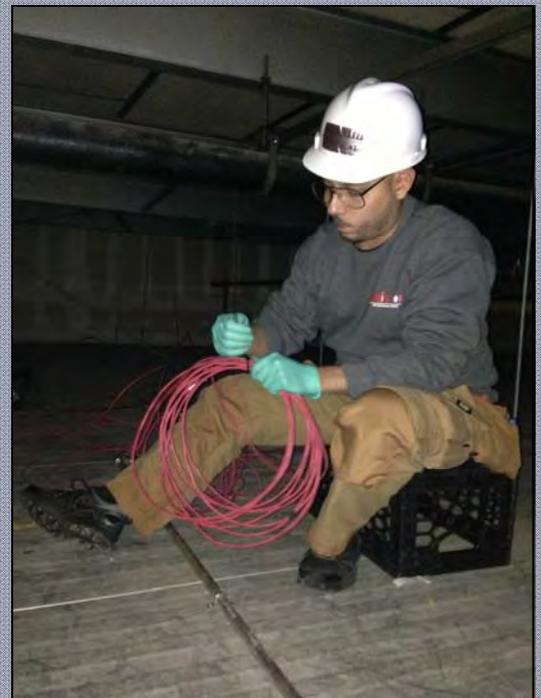


Above, Briscoe tech Lodi Corpus conducting a system inspection



Below, Briscoe tech Steve Vargas adds fire alarm devices to a system

Below, Briscoe tech Fernando Gonzalez is busy running new fire wire



# Field Update

## Briscoe Techs Are Making It Work & Keeping It Working

### iO Series Adds SIGA2 Support

EST has released new firmware and a new iO-CU revision to incorporate the SIGA2 Combination devices.

#### Firmware and Configuration Utility Enhancements

- Full Signature II support including CO Combination devices
- Single address support for both reporting conditions (Fire/Gas)
- Programmable split reporting of fire (photo) and gas (CO) conditions
- Temporal Three and Temporal Four signal coding
- Gas accelerate testing mode for CO device testing
- Enhanced system reports



### Make Sure You Are Running The Most Current Versions Of Our Programming Software!

**iO64 & iO500 – iO-CU Version 3.4**

**EST2 – 2-SDU Version 3.3**

**EST3 & EST3X – 3-SDU Version 5.2\***

**\*ALLOWS USER TO CONFIGURE DATA DISPLAYED IN MAPPING.**

If you have any questions or concerns regarding which version of software you have on your laptop, please call **J.R. McCotter at X 217**.

### Saving and Sending The Latest Site Programs

Please remember to save the latest version of each program in the YY.MM.DD format with a brief description of the work performed at the site, your initials and the date. Then take the time to connect to the internet using your Wireless Hot Spot and email the program to [jamesm@briscoeprotective.com](mailto:jamesm@briscoeprotective.com) and before you leave the site.

This process, and the few extra minutes it requires, will ensure that each of our technicians will have the most current program when they are sent to a site.

Should you have any questions regarding saving SDU files or how to use your Hot Spot, please do not hesitate to contact **J.R. McCotter at X 217**.

# EST Field Notes Bulletin

## Signature Series: SIGA2 Restore Operation Issues

### Introduction

Systems with SIGA2 photo and photo-heat detectors do not exhibit the same restore operation as systems using comparable SIGA models. This bulletin details the issue, and shows you what actions to take until we resolve the issue.

### Issue

Systems that include SIGA2 devices may exhibit the following symptoms after smoke testing or after an actual fire alarm.

- Non-latching SIGA2 devices may require a system reset to clear an alarm.
- Without a panel reset, non-latching SIGA2 devices may automatically restore, but there may be an unusually long delay.
- Latching SIGA2 devices may require multiple system resets to clear an alarm.
- A sounder base or other auxiliary device (LED or relay) may remain active for longer than expected.

### Solution

For non-latching applications, you should continue to purchase and use SIGA detectors until we announce that the issue has been resolved. We will notify you of microcode updates in panel release notes, or in a follow-up bulletin regarding updates to the SIGA2 detector firmware.

For latching applications, you can use SIGA2 detectors when it is acceptable that an additional system reset may be required to restore alarm events. We will notify you of a resolution via panel release notes or a follow-up bulletin.



# The Bert Briscoe Memorial Scholarship



Briscoe’s scholarship program is named in honor of Bert Briscoe, the grandfather of Briscoe President, Bob Williams. Briscoe offers the scholarship through various associations and this year, the award was extended to the Suffolk County Fire District Managers Association.

On July 24, 2013, Daniel Scura, became the third recipient of the Bert Briscoe Memorial Scholarship. Daniel was invited to Briscoe’s headquarters to tour the building, receive his award and enjoy a lunch in his honor.

Daniel was chosen to receive the scholarship based on his exemplary community service efforts. He completed an Eagle Scout project collecting supplies for U.S. troops overseas and volunteered his time at local hospitals and the New York Blood Center.



The address of Briscoe’s New York City office has changed. Please make a note of it!

Briscoe NYC  
 116 West 23<sup>rd</sup> Street  
 Suite 500  
 New York, NY 10011

**We Moved!**





# IN THE NEWS

## Briscoe's President Bob Williams Shares a BIG Idea



### THE BIG IDEA

Bob Williams is a 2014 Hall of Fame inductee and a recipient of the 2013 National Alarm Association's Group-100 award. He is the president of the security industry's oldest and largest company, Briscoe Protective Systems.

[r.davis@graybeardstudios.com](mailto:r.davis@graybeardstudios.com)

### Let Your Customers Call the Shots

**B**ob Williams, president of Briscoe Protective Systems, headquartered in Centereach, a hamlet in New York's Suffolk County on Long Island, is a thinking man's alarm dealer. What I mean by that is he doesn't answer a direct question with a simple and concise answer. He takes stock of all of the question's variables, ponders them and then he delivers an answer.

When I posed my Big Idea question to him, Williams' response came forth immediately. However, as soon as I had it written down he added, "I would also say that no matter how big you are, never forget who the true bosses are in the company. They are your customers. Always treat them with care and concern and put their interests, as well as your co-workers' interests, above anything else. If you do the right thing by your customers, everything else will fall into place."

It sure appears as though everything has fallen into place for Williams and his company, which specializes in the design, service, monitoring and inspection of fire alarms and security systems. Briscoe earns right around \$250,000 in recurring monthly revenue (RMR) and this year sales will be about \$6.5 million. Keep in mind, less than 1% — and actually, probably less than half of 1% — of the companies in this industry ever achieve that size. Therefore, you have to take seriously what Williams has to say.

Just as I was about to begin delving into what he had advocated in response to my original question, Williams went on to further expand on his thoughts with a question of his own: Out of all of the business disciplines involved in running a security company — accounting, financial, sales, management, operations, etc. — which one should an alarm company owner work hardest at?

Because Williams is also a marketing guy, I thought for sure he would suggest marketing is the answer. Yet instead he focused on a particular area that — based on my experience in acquisitions and mergers — presents the

**IDEA OF THE MONTH**

*If you had just one really great idea you could share with the alarm industry, what would it be?*

This month's great idea comes from Bob Williams, president of Centereach, N.Y.-based Briscoe Protective Systems.

**Williams' great idea:** Diversify into different product lines and utilize the market channel you are currently using to find out what your customers' needs and requirements are.

biggest problem for the majority of security professionals.

"Always understand what your costs are in all of the different areas in which your business specializes," Williams says. "Concentrate on the most profitable areas and reconfigure the less profitable areas." In other words, put your strengths, capital and effort into the areas that are going to provide you with the most profitability.

**STRIVING FOR A HAPPY TOMORROW**

It occurs to me, some years ago I heard the comment that all activities are either tension relieving or goal achieving. Well, by concentrating on the most profitable areas you are able to more progressively attack the goals that you've established for you and your company. Since those goals always have at least one component of finance to them, making the most money is probably one of your highest priorities.

The question I always ask myself after interviewing someone for this column is, "Is the person I've interviewed successful because of their work disciplines, or are the work disciplines providing the greatest psychic value and therefore success is a byproduct?"

The answer, I simply do not know. But if I am a betting man, I want the odds to be with me; setting meaningful goals all the while, but doing the work that I find most enjoyable. For sure the two can go hand-in-hand! ■

B4 | SECURITYSALES.COM | OCTOBER 2013

As seen in the October 2013 issue of **Security Sales & Integration Magazine**.



The Greybeards recently visited Briscoe to interview Bob Williams for the October 2013 issue of Security Sales & Integration Magazine. Pictured from left to right: Steve Rubin, Bob Williams, Ron Davis and in front, Briscoe's Dalmatian mascot, Bella.



# Marketing Projects from PRMG

**FOR IMMEDIATE RELEASE**  
 Contact: John Juby (516) 274-8881 ext. 4  
 Email: juby@briscoe.com  
 (516) 274-8881

**November 4, 2013**

**Centerack Fire Department Successfully Launches Unique Initiative to Protect Local Families from Carbon Monoxide and Fire Danger**  
*Briscoe Protective Systems Inc. (Briscoe) works with Fire Department*  
*in Franklin Township in Suffolk County, New York*

CENTERACK, NY, November 04, 2013 -- *Just One Life*, a community service initiative designed to protect residents from carbon monoxide (CO) and fire danger was recently launched with an inaugural event at Centerack Fire Department. The event of Fire Commissioners, along with the Chief of the Centerack Fire Department, was joined by representatives of Briscoe Protective Systems Inc., a premier provider of fire alarm, security, video and access control products, on October 29<sup>th</sup> to welcome local families to the first installation of the Just One Life program. During the event, each family was given a smoke/CO detector.

"Briscoe is honored to partner with Fire Districts like Centerack, whose volunteers risk their lives daily for our communities, and work to promote fire safety awareness by going out these detectors," said Bill Williams, President, Briscoe Protective Systems Inc. "What makes the Just One Life initiative unique is taking fire safety an additional step, by ensuring the devices are installed in the home. I am proud of the Briscoe staff's dedication when they stepped up to install the devices into the homes."

According to the National Fire Protection Association (NFPA), almost two-thirds of home fire-related deaths result from the detection of property. According to NFPA, America's NFPA also notes that fire-related deaths are more frequent between December and February.

As a matter of long-held approach, the importance of fire in these devices are the home because critical. The Just One Life initiative allows Centerack Fire officials to identify local variables who could benefit from the program. Requests were submitted based on identified or potential installation. These families will have the most installed during the next few weeks, and over the next month, the initiative is planned for implementation for other fire districts across Suffolk County (Long Island). The event to be the first Just One Life initiative to be an annual fire safety program.

For more information about the Just One Life initiative, call Denise Rueda, Public Director, at (516) 274-8881 or visit [www.briscoeprotective.com](http://www.briscoeprotective.com).



**The Leader in Fire and Security Systems**  
 Owned and Operated by Former Firefighter

**We Specialize in:**

- Fire Alarm Systems
- Security Solutions
- Inspections
- Design & Engineering
- Central Station Services
- and Much More!

**35 YEARS OF EXCELLENCE**  
 1978-2013




Meet Our New Mascot

**24 Hour Service • Nassau & Suffolk**  
 For more information, contact our Fire Fighter  
 Nick Puleo at 888-274-7263 Ext 214  
 or visit us on the web: [briscoeprotective.com](http://briscoeprotective.com)  
 NYS Lic # 1200032751



**#51 - October 17, 2013** ABOUT US | OUR SERVICES | OUR PRODUCTS | CONTACT US

Visit Briscoe Protective Systems Booth #432 at the NYC Build Expo Show




**Dates:** Tuesday and Wednesday  
 October 22 & 23  
 10:00 am to 3:00 pm

**Location:** Jacob Javits Center  
 666 West 34th Street  
 New York, NY, 10001

**Booth # 432**

Stop by our booth to obtain information about our New Security Products

We look forward to seeing you there.

Download the Seminar Flyer.

Visit our Website at [www.BriscoeProtective.com](http://www.BriscoeProtective.com)

Sincerely,  
 Denise Rueda  
 Public Relations Director  
 1-888-274-7263 Ext 214  
[denise@briscoeprotective.com](mailto:denise@briscoeprotective.com)

Copyright © 2013 Briscoe Protective Systems Inc. All rights reserved.  
 59 Mark Tree Road • Carteret, NJ 07001 • Tel: 871-884-8886 • Fax: 871-864-8444  
 118 West 23rd Street • Suite 500 • New York, NY 10011 • Tel: 212-643-8823 • Fax: 877-887-1238  
 NYS Lic. #1200032751

**ONE LIFE**



Briscoe Protective Systems Inc. is proud to be a member of the ONE LIFE network.



Briscoe Protective Systems Inc. is proud to be a member of the ONE LIFE network.

**Briscoe Protective Systems Inc.**  
 Since 1978

Also look for:  
 Fire Alarm  
 Security Systems  
 Access Control

Visit Our Web: [www.briscoeprotective.com](http://www.briscoeprotective.com)

Call Our Dept. Manager:  
 Call Today: 888-274-7263  
 Email: [denise@briscoeprotective.com](mailto:denise@briscoeprotective.com)





1000 Plaza • Los Alamos, California • 94020 • Tel: 505-251-8888 • Fax: 505-251-8888  
 1000 Plaza • Los Alamos, California • 94020 • Tel: 505-251-8888 • Fax: 505-251-8888

**Our Town**



**Sachem East field hockey**  
 Thursday's Topline Report noted Sachem East High School's Field Hockey team took a 2-1 victory over their opponent, Kean. The team's victory was a 2-1 victory over their opponent, Kean.



**Marisa Frick**  
 Marisa Frick has been promoted to the position of assistant general manager at Briscoe Protective Systems Inc. She has worked with the company for six years.



**Michael Lerner**  
 Michael Lerner is the new manager of the New York City office of Briscoe Protective Systems Inc. He has worked with the company for six years.

**Briscoe**  
 The Leader in Fire and Security Systems

Visit us at booth #432

**We Specialize in:**

- Fire Alarm Systems
- Security Solutions
- Inspections
- Design & Engineering
- Central Station Services
- and Much More!




**35 YEARS OF EXCELLENCE**  
 1978-2013

**24 Hour Service • 5 Boroughs & Long Island**  
 For more information, contact  
 888-274-7263 Ext 214 or visit us on the web: [briscoeprotective.com](http://briscoeprotective.com)  
 NYS Lic # 1200032751



Dave Miranda and Michael Petrone attended the NYFAA charity golf event benefiting Stony Brook Burn Center on September 16, 2013.

Breast Cancer Awareness Breakfast



BOMA LI Bowling Night



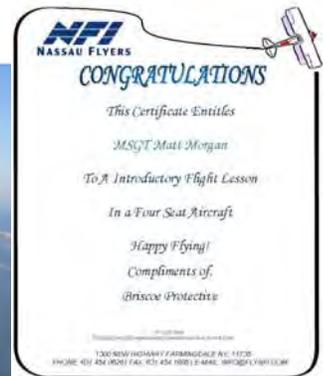
HeartShare Dinner Dance





# 2013 Flight Challenge

UP,  
UP,  
and  
AWAY



The Flight Challenge program is offered to Briscoe co-workers once a year. Co-workers have the opportunity to take a flight lesson and independently fly a small plane. This year, Bob Williams extended a Flight Challenge certificate to Briscoe's honorary co-worker, Master Sgt. Matt Morgan, 106th Rescue Wing, NYANG





# NEWS FLASH!

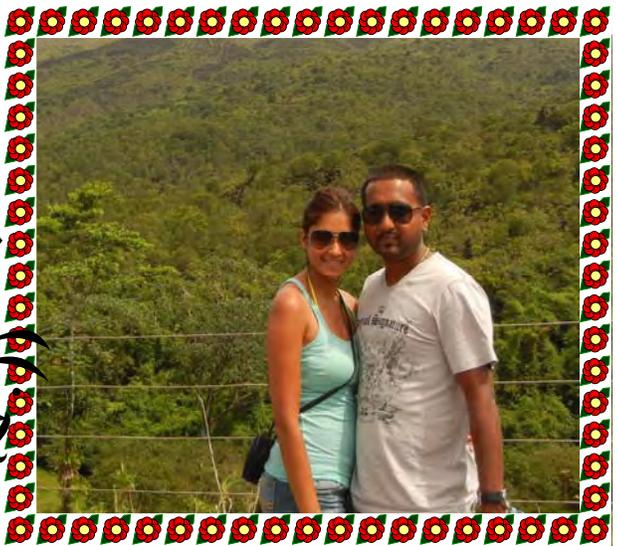


## She said yes!

A very special scoreboard message celebrated the recent engagement of Jennifer Williams and Chris Roertgen during Briscoe's summer outing at the Ducks game.



**Briscoe technician, Ray Somwaru and his fiancée Natasha Khamov will officially become husband & wife on April 12, 2014. BEST WISHES!**



**Welcome to the World, Little One!**

On Sunday, November 17th, Briscoe technician, Fernando Gonzalez and his wife Liz, welcomed their first child, Luciano Elias Lenis. The baby boy arrived weighing 8 lbs. 2 oz. at 20 inches long.



# HAPPY HALLOWEEN





# Veteran's Day 2013



J.R. McCotter



Bob Williams



Jim Carroll



Matt Morgan



James Santiago

Briscoe Protective Honors All Who Have,  
and Continue to Serve in our Military.  
We Salute Our Own Employees,  
Whom are Also Veterans:  
J.R., Jim, James, Matt and Bob.



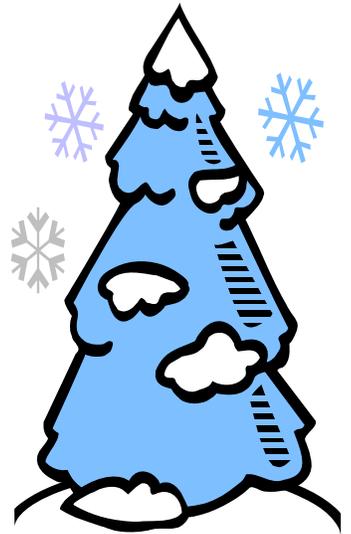
*“Gratitude unlocks the fullness of life. It turns what we have into enough, and more... it can turn a meal into a feast, a house into a home, a stranger into a friend. Gratitude makes sense of our past, brings peace for today, and creates a vision for tomorrow.” - Melody Beattie*



**Wishing you & yours a very  
Happy Thanksgiving...  
from your friends at  
Briscoe Protective Systems Inc.**



Briscoe office staff will celebrate the holidays with a special luncheon on December 19, 2013.



2014

**HAPPY NEW YEAR**



Briscoe field technicians will celebrate the holidays with a breakfast gathering on December 18, 2013.

