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The whistle sounds as the Briscoe Train keeps on moving... under the bridge, through a turn, over a hill and around the obstacle. Its Engineer is sure and steady keeping the Briscoe Train moving station to station. He stops just long enough for passengers to get on and off. This Engineer has led the way, blazed the path for a very long time. Now it is time for his shift to change, to hand over the controls.

The whistle sounds and the Briscoe Train moves down the track once again.

Thanks all. It has been a great ride and my shift is over.

But nothing stops the Briscoe Train!!

Bob Williams  
*Founder*



*Pictured above: Bob Williams, Founder and Alexander Schuil, CEO*

**THE POWER OF ONE!**  
ONE CALL, ONE BILL

Dear Co-Workers,

Boy, have these last few months been interesting! I've learned much about Briscoe's Engineered Systems, Contract Sales, and Project Management Departments..., but mostly I've learned much about you!

Thank you very much for having confidence, being open and receptive, and opening up to me with constructive feedback, from day 1. Our conversations have been enlightening and it has been helpful where you shared ideas around areas where we can improve.

2018 will be a special year in which I expect strong growth with existing and new customers, while staying true to our purpose. It's important to use these last months of 2017 to reflect on our work and also plan ahead. In 2018 we'll be seeing more integrative efforts in joining our sister companies' security services, expanding our offerings and making more opportunities for our customers to grow their relationship with Briscoe through new additional services. Collectively, we'll be pushing harder to strengthen our strategic and financial goals while making sure we also achieve your personal development goals, and maintaining the Briscoe culture that Bob and all of you have built.

Bob may be passing the baton, but I will do my best to keep his legacy in place.

Best,  
Alexander



*Alexander Schuil, CEO*

# Welcome to the Briscoe Team!



## Recent Certifications

### Congratulations to ...

**John Questel is now NICET 2 Certified!**

**Anthony Dandrea is now NICET 2 Certified!**

**Avery Johnson is now S-98 Certified!**





# CUSTOMER SPOTLIGHT



**New York Live Arts** is a center of diverse performance artists devoted to body-based investigation that transcends barriers between and within communities led by world-renowned artist Bill T. Jones. Located in the heart of Chelsea in New York City, we house a 184 seat state of the art theater, two studios for rehearsal and informal showings, and cultural co-working space.

Website: [newyorklivearts.org](http://newyorklivearts.org)

## Briscoe Welcomes New Customers...

## And New Sites & Services!

- |                               |                           |
|-------------------------------|---------------------------|
| BNB Ventures                  | Dermot Company            |
| Christopher Morley Tennis     | Frenchette                |
| COMPARE FOODS                 | Grove Productions LLC     |
| Dance Building Condominium    | Rituals Cosmetics USA Inc |
| Daybreak Independent Services | RPW Transfer Corp         |
| Democracy Prep Public Schools | RSTR Motors Inc           |
|                               | Starlight Daycare, Inc.   |
|                               | SEPHORA                   |
|                               | T - MOBILE                |

- |                                       |                             |
|---------------------------------------|-----------------------------|
| Bay Ridge Subaru                      | Reliant Realty              |
| Hands On Health Associates, LLC       | The Salvation Army          |
| Heartshare Human Services of New York | The 38 Meserole Condominium |
| Isaia Corp.                           | William A White Institute   |
| Lemle & Wolff, Strong, LP             | 168 Family Laundromat, Inc. |
| Palm Gardens Nursing Home             | 285 North 6th Street (RMR)  |

## What our Customers are saying about Briscoe!



*From Human First:*

“On behalf of the Board of Directors, Executive and Senior Management, staff and the individuals and families we serve, I want to extend a sincere and heartfelt thank you for making our 2017 Gala “Metamorphosis” a resounding success!”

Most Sincerely,  
Cheryelle Cruickshank



*From Maria Regina Residence:*

“On behalf of the residents and staff at Maria Regina, I thank you for your support and the important role you have played in helping us become the thriving, loving community we are today and will be for generations to come.”

Gratefully,  
Ellen Bartoldus



“On behalf of us all at EI HAB Human Services, I want to express our sincere appreciation for your continued love and support.”

# Events



**2017 Briscoe Bowling Event**



## Unique People Services 26th Anniversary Gala



## Family Service League 25th Anniversary of Great Chefs Long Island



## Breast Cancer Awareness Breakfast 2017



**Halloween 2017**



# S-95 Classes

Briscoe provides free classes to help people to prepare for the FDNY S-95 Certification Exam.

## Recent Classes Given:

Panera Bread  
AHRC  
Salvation Army  
Montessori School  
Park Slope Christian  
Reliant Realty  
Rose NYC



Free Educational Classes!

**BRISCOE**  
Protective Systems

Contact us today to set up a class for your organization!  
888-274-7263 x 214 • [www.BriscoeProtective.com](http://www.BriscoeProtective.com)

**FDNY S95 Prep Class • Carbon Monoxide Awareness  
Training to Avoid Violations • Overview of the Fire Alarm System  
NYC Fire Alarm Code Requirements  
NYS Fire Alarm Code Requirements  
New Technology in Security, Fire and Remote Services**

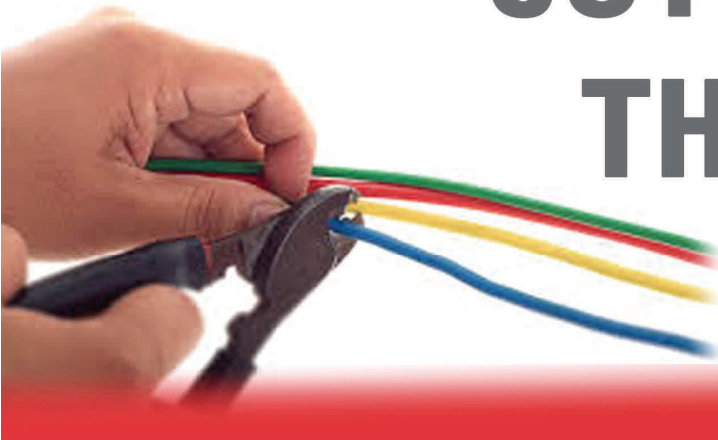
# Central Station Monitoring

**Hey, Briscoe Employees!**

**GET READY...**

Briscoe is going to help **Long Island** customers:

**CUT  
THOSE  
LINES!**



Help them **SAVE MONEY**  
by getting rid of landlines  
with



***More info to come!***



# Briscoe In the Field





# Tech Update

## Briscoe Techs Are Making It Work & Keeping It Working

Entering job notes after every job is critical and ensures we can provide the proper support to the field and our customers.

**DRIVERS:** Please notify service of any problems or “off normal” conditions on your trucks. We would not want a little issue to grow into a big problem.

Make sure you stay up to date and check the Field Update Drop Box periodically—If you do not have the URL for it, please contact Mike. Make sure you are running the most current versions of our programming software!

IO-CU Version 4.11 Configuration Utility  
3-SDU Version 5.32 Software (EST-3)  
2-SDU Version 3.31 (EST-2)

If you have any questions or concerns regarding which version of software you have on your laptop, please call **Mike Petrone 631-648-2751**.

### Saving and Sending The Latest Site Programs

**Entering times in the FSU is critical to job management!** Please remember to save the latest version of each program in the YY.MM.DD format with a brief description of the work performed at the site, your initials and the date. Then take the time to connect to the internet using your Wireless Hot Spot and email the program to [programs@briscoeprotective.com](mailto:programs@briscoeprotective.com) before you leave the site.

Please make sure programs are sent in the following formats:

EST 2&3 (.SDU)  
iO (.SAS)  
DMP (.XML)

This process, and the few extra minutes it requires, will ensure that each of our technicians will have the most current program when they are sent to a site.

Should you have any questions regarding saving SDU files or how to use your Hot Spot, please do not hesitate to contact **Mike Petrone at 631-648-2751**.

# **Briscoe Staff Reminders**

