



# NEWS & UPDATES

ISSUE 1

JUNE 2009

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## “People Helping People Make A Difference”

### TEAMWORK MAKES US WORK !

Thanks to the Teamwork of our co-workers, Briscoe has been able to Navigate successfully through this challenging economy. We face challenges from some of our major customers who are forced to eliminate some of our services e.g. parts and labor agreements, in order to cut costs. However, through our marketing and sales efforts we are successfully adding new customers and locations.

After over a year of marketing to Property Owners and Management Companies on Long Island, we started our first additional work for one of the largest Real Estate firms on Long Island and are inching towards taking over 2 major hospitals in Suffolk County. In NYC we have written the specification for a 100 Account Central Station Monitoring Contract for a major educational institution and we have also landed a nice size Office Building as we continue to Market to Property Owners and Managers in NYC.

On top of all this we are seeing the first major re-write in the Building and Fire Code since 1968. This includes major changes to Fire Alarms for new building and changes to the Portable Fire Extinguisher Rules as well.

Our Success in meeting and beating this challenging economy has been all our co-workers who join together for the good of the whole team !

THANK YOU for everything you do to make Briscoe what it is today!

Bob Williams

## Briscoe Teamwork Produces Newsletter



Starting with this edition of Briscoe Protective “News & Updates” Office Information and Tech updates will be combined into one newsletter. JR had been doing an outstanding job with publishing the “Field Update” and now he will be joining forces with Denise so as a team they can provide even more information for both office staff and our field techs.



## Marguerite Ghizzoni

Marguerite comes from a background in sales and marketing. She worked with a Food Brokerage for 14 years before transitioning over to Interior Design. She attended Queens College and the Metropolitan School of Interior Design.

She resides in Newton, CT. Her passions include hiking, cycling, cooking and writing poetry.

She admires the professionalism that Briscoe Protective represents and looks forward to achieving her goals as a Client Services Specialist.



## Denise Rueda

Denise joined the office staff in March. She is also a new Client Services Specialist and will be working with both Briscoe customers and employees to make sure all of our marketing, events, charitable donations, trade shows and office information run smoothly.

She resides in Centereach with her two teenage children, parents and assorted pets. Her bachelor's degree was obtained from Hofstra University in 2002. She graduated from the School of Communications as a Video / TV Production major. Denise is looking forward to bringing both her creative and business skills to Briscoe Protective and is excited to be part of the Briscoe Team.



# New Look For Tradeshows



Recent Hofstra trade show

Briscoe Protective has polished their trade show presence with changing the look of their booths for 2009. Smart marketing with bold pull up banners made us stand out from the crowd at the several recent tradeshows recently exhibited at. The branding of images and colors used in our printed materials and website along with the new board of products that JR developed has created a phenomenal professional appearance. In fact quite a few people have voiced a positive response to the new look. As an additional positive note the team working the tradeshow each wear Briscoe Shirts giving reinforcement to the total team theme.



## Crossword Puzzle Contest

Sharpen your pencils and put on your thinking caps. JR has created a crossword puzzle sure to test your knowledge about fire alarms. The first person to fax or email back a fully correct puzzle will win a Starbucks Gift Card .

Good Luck !

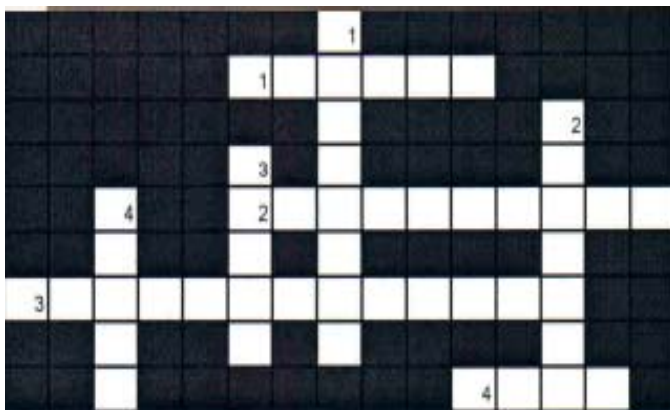


**Across:**

- 1. Visual Notification Device
- 2. SIGA-IS Type of Detector
- 3. SIGA-PS Type of Detector
- 4. Break in a Circuit

**Down:**

- 1. Panel Must be \_\_\_\_\_ to Water Main
- 2. The Best Fire Alarm Company in NY!
- 3. Circuit that Travels from Floor to Floor
- 4. Positive & Negative Wires Touching Together



# Recent Gala

Briscoe was recently represented at the FMCP Gala by Tom Manning and Marisa Erickson. Tom awarded 10 Bert Briscoe Award recipients \$100 Savings Bonds each. Briscoe Protective is very generous in recognizing the efforts of the staff and consumers of our Non Profit organizations.

Go to the following link to see the video presentation online:  
<http://www.youtube.com/watch?v=Ixb9-VFjAh8>



# Bert Briscoe Memorial Scholarship

The 2009 Bert Briscoe Memorial Scholarship was given to Emily Berger at the recent 5 Borough dinner. This years award was a \$1000 scholarship. Emily was selected for her outstanding scholastic achievement and her involvement in community activities. Emily's father is a licensed electrician who belongs to the 5 Borough Electrical Contractors Association. His company is called Herman Berger & Son located at 40-31 221st St., Bayside NY.



Dan, Pecken, John, MaryAnn & Denise  
Thanks to Dan, Pecken & MaryAnn for recording the occasion with video & photos!

Our employees were on hand to represent Briscoe at the 5 Borough dinner where the scholarship was being given out.

Go to the following link to see the video presentation online:  
<http://www.youtube.com/watch?v=IYglaHVjUP0>



Bob Williams with Scholarship winner Emily Berger..

# Happy Birthday



Best wishes to our May / June Birthday people: Lee, Marisa, Jim, Jen, Robin & Dave,

# Computer Training



Briscoe has initiated computer training classes for the office staff. Training is being provided by Suffolk Community College's Corporate Training Center.

# Field Update

Briscoe Techs- “ Making it work, and keeping it working !”

## Saving SDU Files

In an effort to better organize our programs, a new standard for saving SDU files has been instituted. When making changes to an SDU program, the technicians must SAVE AS and change the Version number to that days date in the Year/ Month/ Day format.

For example: 09.04.28.

Also, a brief description of the changes must be entered in the Saved Description box along with the technician’s initials.

By doing these few steps, we can be certain that our software is the latest program that is being sent to the field for revision.



*The New GE/EST iO Panel*



## GE / EST Tech Facts

EST has released 3-SDU Version 3.72. The new version has the following features:

- **New function increases the number of 3-MODCOM(P) supported**  
V3.72 increases the number of 3-MODCOM(P) modules supported from 10 per network to 60 per network.
- **Total number of AND Groups supported increased**  
V3.72 moves the number of AND groups supported from 499 to 999.
- **Corrected V3.71 automatic device type changes**  
V3.71 automatically changed device types on operator layer switches and 3-IDC8/4 when updating the 3-ASU configuration dialog box. V3.72 corrects this

# Tech Training



As part of our “Build a Better Briscoe” philosophy, J.R. McCotter will be continuing his training program with some of the newer technicians. The next class in line is the “EST2 Operational Training” course he has developed. Class will be conducted at Briscoe’s NYC Office on 5<sup>th</sup> Avenue. Participants will be notified of the date and time when available.

All previous courses are available upon request in PDF form. Please contact J.R. at extension 217 or on the Nextel at ID# 20.

For any suggestions for course material or requests for training please contact either Troy or J.R. All suggestions are welcome and needed in order to ensure that we are building the best Briscoe that we can.

## Shop Verification Of 2-DACT Operation

The new communicator being produced by EST to replace the DL2 in EST2 Panels is the 2-DACT. The 2-DACT is a plug in module that mounts to the 2-MCM(N) just as the DL2 did and provides an interface to a Central Monitoring System through TELCO lines. The 2-DACT is able to transmit in both SIA 4/2 formats as well as SIA Contact ID. Programming of the 2-DACT is done by utilizing the 2-DCU software on a computer and dialing into the module on Line 1’s TELCO feed. This is different from the DL2 in that the phone lines in the building must be operational prior to programming.

The 2-DACT has been installed in the Briscoe Training Room and has been tested to verify proper operation. Please do not hesitate to contact J.R. McCotter at X-217 or Nextel ID 20 for further information regarding this product.

# GE / EST Tech Facts

EST has made their customers aware that there is a misprint on the SIGA-AA30/50

Audio Amplifier Installation Sheet. The tables indicating the jumper settings are incorrect.

Here are the correct settings as per the bulletin released on June 3<sup>rd</sup>, 2009:

**Table 1: SIGA-AA30/50 jumper settings**

Jumper	Position	Description
JP1	N/A	Not used
JP2	25V 70V	Amplifier output is 25 VRMS Amplifier output is 70 VRMS
JP3	25/70V 1V	Channel 1 input is 25 VRMS (see note below) Channel 1 input is 1 VRMS
JP4	25/70V 1V	Channel 2 input is 25 VRMS (see note below) Channel 2 input is 1 VRMS
JP3 (on daughter card)	Installed  Not installed	Amplifier outputs signal from TB5 before the internal 1 kHz backup tone. This produces the same tone as the primary amplifiers when in backup mode. Amplifier outputs the internal 1 kHz backup tone before the signal from TB5. This may produce a different tone than the tone from the primary amplifier.

**Note:** The channel 1 and channel 2 inputs on SIGA-AA30/50 amplifiers can only accept 1 VRMS or 25 VRMS signals. Disregard 70V marking on JP3 and JP4.

Should you have any questions or concerns regarding any GE/EST Tech Facts or Field Notes, please do not hesitate to contact J.R. McCotter at X-217 or Nextel ID 20 for further assistance.



If you have any ideas or suggestions to include for future publications please contact one of the Editor's.

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# Tech Picnic

The date has been set for the Annual Tech Picnic. It will be on Sunday, August 16<sup>th</sup> starting at 12pm at Cantiague Park in Hicksville .

Details to follow.

